

NEW BUSINESS DEVELOPMENT / SALES EXECUTIVE

The Company

The French Business Unit High Performance Composite Parts has specialized in the development, manufacturing and marketing of a variety of high end composite parts and semi finished products with optimal characteristics. Sales are diversified across multiple industries with core markets in ship building, electronics and water desalination industry and key development in gaz & petroleum, weapon and submarine.

The company belongs to the Key specialist in filament winding technology, PLASTICON EUROPE, headquartered in Oldenzaal Holland, who is the international leader for designing, producing and servicing corrosion resistant composite solutions, operating 12 manufacturing facilities in Germany, France, Holland, Finland, UK, Thailand, Malaysia and the famous mobile plant for jumbo site production.

The Position

NEW BUSINESS DEVELOPMENT SALES MANAGER

Location: Dompierre sur Yon, France

Scope and Responsibilities Reporting to the Managing Director, the New Business Development Sales Manager will have full accountability for revenue and margin generation Europe wide for carbon and glass reinforced composite applications focused on development of new projects with customers/partners/users.

The Person

Education The candidate will possess a Bachelor degree in Engineering; Composites education is a plus

Qualifications

Experience We seek a proven, but at the same time hands-on leader in the field of high performance composites who want to evolve within an entrepreneurial minded, niche positioned small sized enterprise. The successful candidate should possess a minimum of 3-5 years of relevant industry experience in high performance composite application in a business development or sales role. The ideal candidate must be able to demonstrate that he or she can excel in an entrepreneurial environment through a deep technical understanding of high performance composites.

The successful candidate will be an individual with a high energy level, having industry, technology and functional knowledge and good negotiating and sales skills.

Contact Information

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